

DDRC
General Budget Assumptions
FYE 6/30/2021

General

For State General Fund and Medicaid Waiver programs and services, the rates and revenue include provider rate decreases approved by the Joint Budget Committee (JBC) and included in the Long Bill.

State Revenue:

State Revenue: Based on the FYE 6/30/2021 State Contract for State Supported Living Services (SLS), Family Support Services Program (FSSP), Case Management and various deliverables. The budget includes the changes associated with State SLS and FSSP including funding for case management on a per member per month basis, payment for various administrative and quality assurance deliverables and a single dollar contract amount for each program.

Early Intervention (EI) and Part C revenue have been budgeted based on the 19-20 contract, which DDRC is currently operating with a two-month holdover provision. The budget is based on prior year utilization as the changes associated with EI eligibility will occur throughout the 20-21 fiscal year.

Medicaid Revenue:

Comprehensive Revenue: Revenue is based on estimated rates that will be in effect as of 7/1/2020. For agencies that bill Medicaid direct neither the revenue nor expense have been included in the budget. Adult Vocational Services (AVS) program revenue has been adjusted to account for the anticipated impact that the COVID pandemic will have on the upcoming fiscal year revenue.

Case Management/Quality Assurance: Targeted Case Management (TCM) revenue is based on the new per member per month reimbursement methodology for Home and Community Based Services – Developmental Disabilities (Comprehensive), Supported Living Services and Children’s Extensive Support (CES). Quality assurance has also been budgeted using the new funding methodology whereas most quality assurance functions are now reimbursed on a per deliverable basis.

SLS and CES: In the proposed budget we have based SLS and CES revenue to account for the anticipated impact that the COVID pandemic will have on the upcoming fiscal year revenue and services.

Other Revenue:

Jefferson County Revenue: Revenue from the mill levy is based on the existing calendar year contract with the County annualized.

Expenses

Health Insurance: Includes a flat renewal for the second six months of the fiscal year and is based on current enrollment.

Purchase of Service: Included in the budget as purchase of service expense is a risk pool that had been used in comprehensive services in the past to match Medicaid dollars, as originally approved by the Board. These items are no longer eligible for the Medicaid match. The current year budget includes just the county portion of these funds, \$25,000 in total, in the residential purchase of service line item.

DEVELOPMENTAL DISABILITIES RESOURCE CENTER
APPROVED BUDGET
YEAR ENDING JUNE 30, 2021

	FY 19-20 BUDGET	FY 20-21 BUDGET
REVENUE	\$ 40,982,951	\$ 37,035,492
EXPENSES:		
PERSONNEL	25,504,674	24,184,706
OPERATING	11,477,291	10,876,626
PURCHASE OF SERVICES	3,295,920	905,555
HOST HOMES	1,410,703	1,595,604
TOTALS	41,688,588	37,562,491
OPERATING SURPLUS (DEFICIT)	\$ (705,637)	\$ (526,999)

REVENUE SOURCE	FY 19-20 BUDGET	FY 20-21 BUDGET	PERCENT CHANGE	DOLLAR CHANGE	
STATE PROGRAM	\$ 6,432,009	\$ 7,154,913	11.2%	722,904	1
FAMILY SUPPORT	688,135	774,301	12.5%	86,166	2
MEDICAID REVENUE	18,389,099	14,212,464	-22.7%	(4,176,635)	3
SUPPORTED LIVING SERVICES	3,143,766	1,888,306	-39.9%	(1,255,460)	4
CHILDREN'S EXTENSIVE SUPPORT	621,975	400,222	-35.7%	(221,753)	5
JEFFERSON COUNTY	9,231,612	10,393,104	12.6%	1,161,492	6
ROOM AND BOARD	1,172,716	1,154,532	-1.6%	(18,184)	
HUD SUBSIDIES	208,553	181,554	-12.9%	(26,999)	7
PRIVATE PAY	55,646	41,218	-25.9%	(14,428)	8
WORK CONTRACTS	201,413	171,956	-14.6%	(29,457)	9
GRANTS AND DONATIONS	25,000	75,000	200.0%	50,000	10
INTEREST	15,000	1,800	-88.0%	(13,200)	11
UNREALIZED GAIN/(LOSS) ON INVESTMENT	-	-	0.0%	-	
RENTAL REVENUE	360,391	278,559	-22.7%	(81,832)	12
GAIN (LOSS) ON SALE	20,000	20,000	0.0%	-	
ELDERLY, BLIND AND DISABLED	225,245	91,823	-59.2%	(133,422)	13
MISCELLANEOUS	5,122	5,000	-2.4%	(122)	
TOTAL EXTERNAL REVENUE	40,795,682	36,844,752	-9.7%	(3,950,930)	
INTERNAL REVENUE	187,269	190,740	1.9%	3,471	
TOTAL REVENUE	40,982,951	37,035,492	-9.6%	(3,947,459)	

DEVELOPMENTAL DISABILITIES RESOURCE CENTER
APPROVED BUDGET
YEAR ENDING JUNE 30, 2021

EXPENSES DEPARTMENT/SECTION/UNIT	FY 19-20 BUDGET	FY 20-21 BUDGET	PERCENT CHANGE	DOLLAR CHANGE	
EARLY INTERVENTION / PART C					
PERSONNEL	2,056,376	2,197,800	6.9%	141,424	
OPERATING	2,035,106	2,444,429	20.1%	409,323	1
TOTALS	4,091,482	4,642,229	13.5%	550,747	
ADULT DAY PROGRAM					
PERSONNEL	4,998,270	3,883,885	-22.3%	(1,114,385)	2
OPERATING	1,622,639	1,649,079	1.6%	26,440	
PURCHASE OF SERVICES	672,204	305,730	-54.5%	(366,474)	3
TOTALS	7,293,113	5,838,694	-19.9%	(1,454,419)	
ADMINISTRATION & DEVELOPMENT					
PERSONNEL	3,484,832	3,547,732	1.8%	62,900	
OPERATING	1,165,832	1,215,860	4.3%	50,028	
TOTALS	4,650,664	4,763,592	2.4%	112,928	
THERAPEUTIC LEARNING CONNECTIONS					
PERSONNEL	460,233	463,283	0.7%	3,050	
OPERATING	79,103	79,575	0.6%	472	
TOTALS	539,336	542,858	0.7%	3,522	
TERMINAL					
PERSONNEL	245,685	247,585	0.8%	1,900	
OPERATING	141,474	124,615	-11.9%	(16,859)	4
TOTALS	387,159	372,200	-3.9%	(14,959)	
RESOURCE COORDINATION					
PERSONNEL	3,315,704	3,328,429	0.4%	12,725	
OPERATING	293,409	286,967	-2.2%	(6,442)	
TOTALS	3,609,113	3,615,396	0.2%	6,283	
CHILDREN AND FAMILY SERVICES					
PERSONNEL	1,829,897	1,800,681	-1.6%	(29,216)	
OPERATING	272,270	315,803	16.0%	43,533	5
DIRECT FAMILY	688,135	774,301	12.5%	86,166	6
JEFFCO CFS FUND	100,000	100,000	-	-	
TOTALS	2,890,302	2,990,785	3.5%	100,483	

DEVELOPMENTAL DISABILITIES RESOURCE CENTER
APPROVED BUDGET
YEAR ENDING JUNE 30, 2021

EXPENSES (CONTINUED) DEPARTMENT/SECTION/UNIT	FY 19-20 BUDGET	FY 20-21 BUDGET	PERCENT CHANGE	DOLLAR CHANGE	
RESIDENTIAL - ALL					
PERSONNEL	7,151,282	6,851,310	-4.2%	(299,972)	
OPERATING	2,267,312	2,012,089	-11.3%	(255,223)	7
PURCHASE OF SERVICES	2,623,716	599,825	-77.1%	(2,023,891)	8
HOST HOME EXPENSE	1,410,703	1,595,604	13.1%	184,901	9
TOTALS	13,453,013	11,058,828	-17.8%	(2,394,185)	
SUPPORTED LIVING SERVICES					
PERSONNEL	1,514,495	1,416,297	-6.5%	(98,198)	
OPERATING & POS	2,429,941	1,490,304	-38.7%	(939,637)	10
TOTALS	3,944,436	2,906,601	-26.3%	(1,037,835)	
VOLUNTEERS					
PERSONNEL	63,328	63,830	0.8%	502	
OPERATING	2,644	3,843	45.3%	1,199	
TOTALS	65,972	67,673	2.6%	1,701	
BEHAVIORAL HEALTH					
PERSONNEL	384,572	383,874	-0.2%	(698)	
OPERATING	179,426	179,761	0.2%	335	
TOTALS	563,998	563,635	-0.1%	(363)	
SELF DETERMINATION					
OPERATING	200,000	200,000	0.0%	-	
SUMMARY					
PERSONNEL	\$ 25,504,674	\$ 24,184,706	-5.2%	(1,319,968)	
OPERATING	11,477,291	10,876,626	-5.2%	(600,665)	
PURCHASE OF SERVICES	3,295,920	905,555	-72.5%	(2,390,365)	
HOST HOMES	1,410,703	1,595,604	13.1%	184,901	
TOTALS	<u>\$ 41,688,588</u>	<u>\$ 37,562,491</u>	<u>-9.9%</u>	<u>(4,126,097)</u>	

DDRC
BUDGET VARIANCE EXPLANATIONS
6/30/2021

Revenue

1. State Program: State Program revenue for Early Intervention is based on the FYE 19-20 contract which is funded on a cost reimbursement methodology. The budget is based on prior year utilization as the changes in EI eligibility will occur throughout the 20-21 fiscal year.
2. Family Support: Family Support revenue is based on the new funding methodology for the Family Support Services Program.
3. Medicaid Comprehensive: During the 19-20 fiscal year several service agencies elected to bill Medicaid directly for both day program and residential services. See variance in day and residential purchase of service expense. In addition, Adult Vocational Services (AVS) program revenue has been adjusted to account for the anticipated impact that the COVID pandemic will have on the upcoming fiscal year revenue.
4. Supported Living Services (SLS): During the 19-20 fiscal year we had several individuals enroll into the Home and Community Based Services – Intellectual and Developmental Disabilities Waiver from the SLS waiver. In addition, SLS revenue has been adjusted to account for the anticipated impact that the COVID pandemic will have on the upcoming fiscal year revenue and services. See variance in SLS operating/purchase of service expense.
5. Children’s Extensive Support (CES): CES revenue has been adjusted to account for the anticipated impact that the COVID pandemic will have on the upcoming fiscal year revenue and services. See variance in CES operating/purchase of service expense.
6. Jefferson County: The current budget is based on the existing calendar year contract with the County annualized.
7. HUD Subsidies: The FYE 20-21 budget has been adjusted for a slight decrease in HUD revenue.
8. Private Pay: Private Pay revenue has been adjusted to account for the anticipated impact that the COVID pandemic will have on the upcoming fiscal year revenue and services.
9. Work Contracts: Work Contract revenue has been adjusted to account for the anticipated impact that the COVID pandemic will have on the upcoming fiscal year revenue and services.
10. Grants and Donations: Current year budget includes an increase in donations to more accurately reflect the amount raised as part of our annual appeal and Colorado Gives Day.
11. Interest: The proposed budget is based on current interest earnings.
12. Rental Revenue: Included in rental revenue are fees DDRC charges for vehicle repairs at the terminal. Effective July 2020, one of our major customers divested of their transportation services and they were acquired by another company who manages their fleet operations internally. The revenue associated with this contract is not included in the FYE 20-21 budget.
13. Elderly, Blind and Disabled (EBD): EBD revenue has been adjusted to account for the anticipated impact that the COVID pandemic will have on the upcoming fiscal year revenue and services.

Expenses

Early Intervention/Part C

1. Operating: EI operating has been adjusted to reflect the growth that has occurred in the prior year. See variance in the State Program revenue section.

Adult Day Program

2. Personnel: AVS personnel has been reduced by several vacant positions for the 20-21 budget. These reductions have been made to account for the anticipated impact that the COVID pandemic will have on the upcoming fiscal year revenue.
3. Purchase of Service: See variance in revenue section.

Terminal

4. Operating: Operating expenses have been reduced to account for the loss in a major customer for this fiscal year. See variance in the revenue section under rental revenue.

Children and Family Services

5. Operating: DDRC contracts with Summit County Nursing for EI Service Coordination in Summit County. The 20-21 budget includes an increase to their contract to accommodate the growth in EI in Summit County.
6. Direct Family: See variance in revenue section.

Residential

7. Operating: The 20-21 budget includes various decrease in operating expenses, including repairs and maintenance, to account for the anticipated impact that the COVID pandemic will have on the upcoming fiscal year revenue.
8. Purchase of Service: See variance in revenue section.
9. Host Homes: The FYE 20-21 budget reflects an increase in the number of individuals enrolled in host homes in Quality Living Options and the impact of rate increases from HB – 1407.

Supported Living Services:

10. Operating: See variance in revenue section.

Scope +/- 10% +/- \$10,000